

Local Industry Standards: Competitive Self- Employment (2019)

Physical Abilities and Work Tolerance 1

- 1 Able to produce or manufacture a product or service (GLE CD8A12, CD8B12, CD9A12) 1.1
- 2 Able to work more than 40 hours per week as business grows (GLE CD8A12, CD8B12, CD9A12) 1.2

Work Preparedness 2

- 1 Understand legal requirements: labor law, tax law, city/county/state/federal laws and regulations (GLE PS1A12, PS1C12, PS3A12, PS3B12, AD4A12 Show Me Standards CA1,3,4,5,6 MA1,5) 2.1
- 2 Able to learn and quickly integrate knowledge in the business process (GLE CD9A12 Show Me Standard CA 1, 3, 6) 2.2
- 3 Recognize when experts should be called in to manage/assist with certain tasks/processes (GLE PS3A12, AD4B12) 2.3

Transferable Work Skills 3

- 1 Able to recognize errors and correct quickly (GLE CD9A12) 3.1
- 2 Able to forecast sales, costs, labor and resources needed (GLE CD9A12 Show Me Standard CA1,3,4,6,) 3.2
- 3 Know the target market for products/services (GLE CD9A12 Show Me Standard CA 1, 3,4,6) 3.3

Interpersonal Skills/Communication 4

- 1 Has effective communication skills (GLE PS2A12, PS2B12, PS2C12 Show Me Standards CA1) 4.1
- 2 Has marketing and promotion skills (GLE CD9A12 Show Me Standard CA 1,3,4,6) 4.2
- 3 Able to work with difficult people (GLE PS2A12, PS3A12 Show Me Standards CA1) 4.3
- 4 Has social media, website, communication skills (GLE CD9A12 Show Me Standard CA 1,3,4,6) 4.4

5 Able to interact with a wide range of people and cultures (locally, nationally, internationally) (GLE PS2A12, PS3A12 Show Me Standards CA1) 4.5

6 Able to work as a team (GLE PS2A12, PS3A12 Show Me Standards CA1) 4.6

7 Able to accept criticism and rejection (GLE PS2A12 Show Me Standards CA1) 4.7

Self-Direction 5

1 Able to set goals and work towards achieving them (GLE CD8B12 Show Me Standards CA 1,3,4,8) 5.1

2 Able to manage time, resources, people and money (GLE AD4A12 Show Me Standards CA1,3,4,5,6 MA1,3,5,6) 5.2