

# Business Economics

## Production 1

- 1 Identify production factors affecting supply and demand (e.g., economies of scale, technology). 1.1**

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- 2 Evaluate production factors affecting supply and demand (e.g., economies of scale, technology). 1.2**

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- 3 Identify demographic changes in the workforce that affect performance. 1.3**

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- 4 Evaluate the impact of employment/unemployment on production. 1.4**

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- 5 Define factors of production (e.g., labor, capital, entrepreneurship, natural resources). 1.5**

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- 6 Explain economic scarcity as it applies to production. 1.6**

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- 7 Define specialization. 1.7**

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- 8 Identify how specialization may affect the economy. 1.8**

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- 9 Explain the benefits of absolute and comparative advantage (e.g., domestic, international). 1.9**

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- 10 Explain the principle of diminishing returns and how it relates to productivity. 1.10**

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- 11 Compare and contrast different types of business ownership (e.g., corporation, partnership, sole proprietorship). 1.11**

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- 12 Explain the role of the entrepreneur in a market system. 1.12**

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- 13 Describe technology-related trends in the production and distribution of goods and services. 1.13**

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- 14 Describe the impact of technology on individual productivity. 1.14**

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- 15 Define gross domestic product. 1.15**

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- 16 Interpret fluctuations in gross domestic product (GDP). 1.16**

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- 17 Explain the influence of productivity on economic vitality. 1.17**

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## Consumption 2

- 1 Explain economic scarcity as it applies to consumption. 2.1
- 2 Determine trade-offs and opportunity costs (e.g., utility functions). 2.2
- 3 Identify consumption factors affecting supply and demand (e.g., consumer preferences, elasticity, substitution). 2.3
- 4 Evaluate consumption factors affecting supply and demand (e.g., consumer preferences, elasticity, substitution). 2.4
- 5 Explain the principle of diminishing returns and how it relates to consumption. 2.5
- 6 Evaluate the effects of government actions on the economy. 2.6
- 7 Evaluate the impact of employment/unemployment on consumption. 2.7

## Exchange 3

- 1 Explain the law of supply and demand. 3.1
- 2 Identify exchange factors affecting supply and demand (e.g., competition, price). 3.2
- 3 Evaluate exchange factors affecting supply and demand (e.g., competition, price). 3.3
- 4 Explain economic scarcity as it applies to exchange. 3.4
- 5 Find and interpret the market clearing/equilibrium price. 3.5
- 6 Define money (e.g., characteristics, role, forms). 3.6
- 7 Explain the role of credit in a market economy. 3.7
- 8 Explain the role of banks in facilitating the exchange of financial resources (e.g., loans, creating money, checking accounts, Federal Reserve System). 3.8
- 9 Explain how currency exchange rates affect international trade. 3.9
- 10 Describe the effect of the global economy on United States markets. 3.10
- 11 Identify governmental regulations that influence international trade (e.g., balance of trade, quotas, tariffs, embargoes, employment, free trade). 3.11
- 12 Describe how imports/exports affect the balance of trade. 3.12
- 13 Identify the impact of the political structure on economic systems. 3.13
- 14 Compare and contrast economic systems (e.g., traditional, market, command, mixed) based on criteria such as freedom, efficiency, equity, security, employment, stability, and growth 3.14

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|                                           | <b>15</b> Describe how economic activity in one nation affects the rest of the world, and vice versa. 3.15                   |
|                                           | <b>16</b> Describe the role of businesses and individuals in the circular flow. 3.16                                         |
|                                           | <b>17</b> Describe the role of government in the circular flow (e.g., taxation, services, national debt). 3.17               |
|                                           | <b>18</b> Explain how taxation, spending, and financial assistance affect business firms and individuals in an economy. 3.18 |
|                                           | <b>19</b> Evaluate the impact of employment/unemployment on exchange. 3.19                                                   |
|                                           | <b>20</b> Describe the economic impact of information technologies. 3.20                                                     |
| <b>Savings 4</b>                          | <b>1</b> Define credit. 4.1                                                                                                  |
|                                           | <b>2</b> Evaluate the costs and benefits of credit. 4.2                                                                      |
|                                           | <b>3</b> Explain the role of banks in the accumulation of financial resources. 4.3                                           |
|                                           | <b>4</b> Predict how inflation/deflation will affect businesses and individuals. 4.4                                         |
|                                           | <b>5</b> Evaluate the impact of employment/unemployment on savings 4.5                                                       |
| <b>Investment 5</b>                       | <b>1</b> Define the role of profit-making and not-for-profit companies in the United States economy. 5.1                     |
|                                           | <b>2</b> Describe the budget process (e.g., personal, business, government). 5.2                                             |
|                                           | <b>3</b> Compare and contrast the national debt and the national deficit. 5.3                                                |
|                                           | <b>4</b> Explain the role of banks in the investment of financial resources. 5.4                                             |
|                                           | <b>5</b> Describe the impact of government regulations on the banking industry. 5.5                                          |
|                                           | <b>6</b> Interpret stock market purpose and function. 5.6                                                                    |
|                                           | <b>7</b> Analyze stock market performance. 5.7                                                                               |
|                                           | <b>8</b> Evaluate the impact of employment/unemployment on investment. 5.8                                                   |
|                                           | <b>9</b> Explain how international currency exchange rates affect investments. 5.9                                           |
|                                           | <b>10</b> Discuss major barriers to new firms entering a competitive market. 5.10                                            |
| <b>Measurement Concepts and Methods 6</b> | <b>1</b> Construct tables depicting economic information (e.g., financial statements). 6.1                                   |
|                                           | <b>2</b> Construct the supply curve. 6.2                                                                                     |

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**3 Construct the demand curve.** 6.3

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**4 Construct graphs depicting economic information (e.g., pie charts, line graphs, bar graphs).** 6.4

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**5 Determine ratios expressing the relationship of one economic variable to another.** 6.5

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**6 Calculate percentages and percentage changes in economic and financial data.** 6.6

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**7 Formulate an index number (e.g., consumer price index).** 6.7

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**8 Differentiate between real and nominal values (e.g., consumer price index).** 6.8

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**9 Interpret economic data depicted through illustrations (e.g., tables, curves, graphs, ratios, percentages, indexes, values** 6.9

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## Careers 7

**1 Identify the types and availability of careers determined by labor market supply and demand.** 7.1

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**2 Explain the significance of economics in a chosen career path.** 7.2

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**3 Use a decision-making process in the selection of possible careers in the field of economics.** 7.3

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**4 Assess the impact of sociological, economic, and technological change on future careers.** 7.4

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